

MICHELLE M. COMERFORD

Senior Location Consultant

Accountability & Related Experience

Education

Bachelor of Business Administration
Marketing and Logistics
John Carroll University

As a Senior Location Consultant for Austin Consulting, a division of The Austin Company, Ms. Comerford is responsible for the development and implementation of corporate location strategies for industrial clients worldwide. She assists clients by evaluating supply chain logistics, location strategy and community/site selection alternatives. Ms. Comerford also leads Austin Consulting work relating to due diligence, property acquisition and other aspects of project implementation. She brings eight years of supply-chain and industrial real estate knowledge to Austin Consulting clients.

Ms. Comerford is regularly featured as a speaker at community and economic development conferences. Representative and recent conferences include: *Ontario East Municipal Conference* in Kingston, Ontario, Canada; *Duke Energy Consultant Program* in Cincinnati, Ohio; and *Community Survivors 3* in Union, Washington.

Prior to joining Austin Consulting, Ms. Comerford was employed as a Logistics Analyst for The Staubach Company Logistics Practice Group where she obtained extensive knowledge in distribution network analysis, site selection projects, land and building evaluation, negotiation of development incentives and real estate contracts, and community evaluation.

Ms. Comerford's previous experience includes employment as an Operations Analyst for Manfredi Motor Transit Company and a Supply Chain Management Analyst for M.A. Hanna Company (now known as PolyOne). As an Operations Analyst, her duties included customer service, logistics, and operations management for a national bulk liquid transportation company. At M.A. Hanna Company, she was responsible in project management roles that analyzed company spending in various points of the supply chain.

Ms. Comerford is a licensed Ohio Real Estate Salesperson.