

## DON C. SCHJELDAHL

### Vice President and Director

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#### Accountability & Related Experience

##### Education

Master of Arts  
Economic Geography  
Wayne State University

Bachelor of Arts  
Urban Geography  
University of Minnesota

As Vice President and Director of Austin Consulting, a division of The Austin Company, Mr. Schjeldahl is responsible for overseeing all consulting assignments performed for Austin clients worldwide. His activities include providing overall management, quality assurance, and an ongoing "independent" critical appraisal of the professional services of the division. His responsibility places a strong emphasis on confidentiality, unbiased processes, thoroughness, and schedule responsive performance.

Mr. Schjeldahl has over 30 years of professional experience in the development and implementation of corporate location strategies for commercial and industrial clients, 25 years with Austin Consulting.

Since joining Austin Consulting, Mr. Schjeldahl has performed or directed more than 300 location strategy studies for manufacturing plants, distribution centers, aviation facilities, research and development centers, newspaper plants, broadcast studios and information processing centers. His work on location studies has included labor market analysis, supply chain logistics, community evaluation, urban land use analysis, tax evaluation, incentive negotiation, site/building assessment and environmental hazard analysis.

Clients include, aerospace companies, financial institutions, machinery manufacturers, food processors, pharmaceutical firms, consumer products firms, commercial airlines, major daily newspapers, solar and wind manufacturing companies, and television broadcasters.

Mr. Schjeldahl is focused on assisting renewable energy companies, primarily wind and solar, to define location strategies across the value chain. Recent clients include Sanyo Solar and German solar module manufacturer CentroSolar.

His research efforts on renewable energy have included attendance of important trade shows and conferences and trips to Europe and Japan to meet with corporate leaders to understand factors that will guide short term and long term investment patterns.

Mr. Schjeldahl has worked on behalf of Austin clients in urban centers and rural areas throughout the United States, Canada, Mexico, United Kingdom and throughout Europe.

Mr. Schjeldahl is a frequent contributor to industry-specific publications and location selection journals including *Area Development*, *Business Facilities*, and *Site Selection*, and *Baking and Snack*. His most recent article, "Unraveling Renewable Energy," appeared in the July/August 2009 issue of *Trade and Industry Development Magazine*.